



*Executive recruiting is not a personnel business.
It's a personal one!*

WWW.PINNACLEGROUP.COM

OUR FIRM

For over 30 years, Pinnacle Group has been the executive search firm of choice for companies seeking to build their investment teams. We improve the efficiency of the recruiting process and source exceptional and hard to find candidates from the analyst to principal levels. Our areas of expertise include:

- Private Equity
- SBIC Funds
- Debt Funds
- Asset Management
- Family Offices
- Endowments & Foundations
- Venture Capital
- Hedge Funds
- Investment Banks

WHAT WE BELIEVE

At Pinnacle Group, we base our relationships on these simple but critical core values:

- Trust and Personal Service
- Discretion and Confidentiality
- Integrity and Consistency
- Responsiveness and Professionalism

Partner with us to reach the pinnacle in your business and your career.

OUR TEAM



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Hogan Assessments

WHAT IS HOGAN?

Hogan Assessments are personality and behavioral assessment tools that have been used successfully by the business community to predict individual performance for more than 30 years.

- Used by a wide range of small and large businesses, including 70% of the Fortune 500
- Scientifically designed and rigorously validated with populations of working adults – Hogan's validation research has been rated strongest amongst its peer group
- More than 7 million assessments conducted in more than 50 countries
- Measures an individual's Reputation – a more accurate predictor of success than measurement of Identity

Make Smarter Hiring Decisions

The total cost of a bad hire increases exponentially the more senior the position and the longer the individual remains with the organization. The time and money investment needed to replace the bad hire only adds to the cost.

Augment Manager Capability

Employee engagement in the U.S. has hovered at or slightly above a dismal 30% for over a decade. Gallup has shown links between employee engagement and vital performance indicators including profitability; managers account for at least 70% of the variance.

Identify and Develop Future Leadership

Succession planning includes identifying individuals with the competencies needed for advancement, developing their strengths and coaching them on their weaknesses.

Hone Leadership Acumen

Research has shown that leadership effectiveness dramatically improves profitability.