

WORK EXPERIENCE:

2002 - Present **XXX**, *Vice President; Principal Investment Firm* New York, NY

- Invested approximately \$xx million over x transactions spanning a variety of industries and transaction types including LBO, growth capital, acquisition financing and restructuring.
- Closed \$xx million control equity investment in a troubled European xxx company.
 - Formulated strategy that reduced production time by approximately 2 weeks; developing alternatives and business plan to expand distribution into Asia; provide strategic guidance focused on budgeting, PR, brand positioning and distribution.
 - Developed internal financial and operating metrics and reports that enable the executive management team and board to better analyze and monitor the profitability of the business.
 - Worked alongside the CFO to streamline the budgeting process and establish and implement financial controls.
 - Participate in monthly board meetings.
- Led two successful exits yielding IRRs of xx% and xx%.
- Restructured subordinated notes to enable defaulted portfolio company to make interest payments.
- Source, quantitatively and qualitatively evaluate and structure potential subordinated debt and private equity investments for two funds representing over \$xxx million under management.
- Monitor performance of five portfolio companies representing approximately xx% of XXX's existing portfolio by reviewing monthly financial and operating data and attending board meetings.
- Manage XXX's internship program.

2002 **XXX**, *Investment Banking Analyst; Leveraged Finance* New York, NY

- Initiated relationship with regional homebuilder and proposed \$200 million high yield bond offering to refinance a portion of its existing debt.
- Conducted due diligence by meeting with management, visiting facilities, analyzing historical financial statements and projection models and researching nature of top customers and suppliers.
- Produced training materials for and trained incoming analysts in financial modeling, the high yield transaction process and relevant analyses for leveraged transactions.
- Constructed financial projection and tender analysis models.
- Created and standardized weekly high yield update for the healthcare industry.

2000 - 2002 **XXX**, *Investment Banking Analyst; High Yield Corporate Finance* New York, NY

- Closed xx transactions, raised \$XX billion in principal and generated \$XX million in revenue.
- Secured committed financing of \$XX billion for various LBO and M&A opportunities.
- Member of high yield deal teams – participated in all aspects of the transaction from pitch through close – included creating financing presentation, performing due diligence, structuring transaction, drafting offering memorandum, educating sales force and marketing transaction to investors.
- Created financial models to analyze future cash flows and interest coverage and leverage ratios.
- Presented seminar to Investment Banking Analyst Training Program on high yield financing.
- Completed XXX's intensive 13-week analyst training program.

EDUCATION:

2005 **New York University**, *Stern School of Business M.B.A.* New York, NY

2000 **Columbia University**, B.S., Finance & Accounting New York, NY

OTHER:

- Mentor, Big Brothers of New York
- Publication: *Getting Top Returns with Minimal Equity*, Wall Street Journal, July 26, 2004
- Interests include: Travel Writing, Competitive Soccer and Non-competitive Golf.

Submitted By:



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